



# ODDO BHF

## PRESS RELEASE

### **ODDO BHF Corporate Finance strengthens its team and accelerates its growth momentum**

Paris, December 2, 2021.

ODDO BHF announces the appointments of three new Executive Directors for its Corporate Finance activity: Marc Antao, in charge of the Public M&A activity, Géraldine Poindron, in the Healthcare team, and Hélène Panova, in the Technology, Media, Telecoms & Infrastructure team.

These arrivals will strengthen the origination and execution capabilities of ODDO BHF Corporate Finance, which currently has 40 employees in Paris and Frankfurt. Other recruitments are underway, notably with a view to developing ODDO BHF's future office in the United Kingdom, which Alexis de Rosnay will be in charge of in parallel with his duties as head of the Group's Healthcare franchise, following his appointment last September.

Specialized in family-owned and entrepreneurial companies in both France and Germany (for transactions ranging from €20m to €400m), the ODDO BHF Corporate Finance platform is involved in a wide range of financial transactions: mergers & acquisitions, fundraisings, public M&A, financing advisory, restructuring, placement of financing instruments (Euro Private Placement, Schuldschein, Bonds, Convertible Bonds), Equity Capital Markets (IPOs, block placements, capital increases).

Christophe Tadié, Managing Partner of ODDO BHF, Head of Corporate and Investment Banking: *"ODDO BHF Corporate Finance has specific skills and a long track record in the agri-food, business services, real estate, healthcare, transport and technology, media, telecoms and infrastructure sectors. ODDO BHF Corporate Finance has experienced very strong growth in its business, with 50 transactions completed since the beginning of 2020."*

Alexis de Rosnay, Head of the ODDO BHF Group's Healthcare Franchise: *"We are convinced that the healthcare sector is a promising segment for all the Group's activities, and particularly for those of ODDO BHF Corporate Finance. The forthcoming opening of a new office in London is a great opportunity to share our expertise with investors and companies beyond continental Europe, but also to recruit new talents and skills across the Channel."*

Jean-François Delpech, Managing Director, Head of the TMT & Infrastructure franchise at ODDO BHF Corporate Finance: *"We are delighted with these new arrivals, which underline the attractiveness of our activities. Marc, Hélène and Géraldine are experienced professionals who will make a significant contribution to boosting our transactional momentum and enabling us to accelerate the international expansion of the ODDO BHF Corporate Finance platform, particularly in the technology, media and telecommunications (TMT) and infrastructure sectors."*

## Selected 2020-21 transactions

<b>2021</b>  Syndicated loan €255m Exclusive financial advisor	<b>2021</b>  For the sale to 	<b>2021</b>  For the purchase of a stake in <b>EVARISTE</b> Exclusive M&A and financing advisor	<b>2021</b>  For the acquisition of 	<b>2021</b>  Senior Bond €500m 1.75% - 2026 Joint bookrunner	<b>2021</b>  For the acquisition of 	<b>2021</b>  For the sale to  	<b>2021</b> Management of  For its reinvestment in the company	<b>2021</b>  Convertible Bond €304m 2028 Joint Bookrunner	<b>2021</b>  For the sale of its German education catering business to 
<b>2021</b>  For the simplified tender offer on 	<b>2021</b> SIB (family holding controlling group)  €38m financing of shares buy-back	<b>2021</b>  For the tender offer and squeeze out on 	<b>2021</b>  Disposal of  to 	<b>2021</b>  Capital increase €30m Joint Bookrunner	<b>2021</b>  IPO Euronext Growth €27m Joint Global Coordinator & Joint Bookrunner	<b>2021</b>  IPO Euronext Paris €132.3m Joint Bookrunner	<b>2021</b>  For the sale to 	<b>2021</b>  Capital increase €65.7m Joint Bookrunner	<b>2021</b>  Capital increase €29.8m Joint Global Coordinator & Joint Bookrunner
<b>2021</b>  Capital increase €114m Joint Global Coordinator & Joint Bookrunner	<b>2021</b>  For the sale of its French activities to <b>MUTARES</b>	<b>2021</b>  For the acquisition of 	<b>2021</b>  Convertible Bond €1.1bn 2025 / 2028 Joint Global Coordinator & Joint Bookrunner	<b>2021</b>  For the sale to <b>ottobock.</b>	<b>2021</b>  For the tender offer on 	<b>2021</b>  Fundraising €80m	<b>2021</b> <b>PH Finance</b> For the tender offer and squeeze out on 	<b>2021</b>  Convertible Bond €100m 2026 Joint Bookrunner	<b>2020</b>  For the acquisition of 
<b>2020</b>  For the simplified tender offer and squeeze out on 	<b>2020</b> Sale of  à <b>SEGRO</b>	<b>2020</b>  €100m capital increase subscribed by <b>ICG</b>	<b>2020</b>  Augmentation de capital 20 ME Joint Bookrunner	<b>2020</b>  For the investment of <b>QUILVEST</b> M&A and financing advisor	<b>2020</b>  IPO Frankfurt SE €81m Joint Bookrunner	<b>2020</b>  For the tender offer on <b>INTEGRAGEN</b>	<b>2020</b> <b>FLCP</b> For the acquisition of a 35% stake in <b>FOCUS</b>	<b>2020</b>  Disposal of the French and Luxembourgish activities Conseil M&A de Vapiano SE	<b>2020</b>  IPO US Nasdaq 69 M\$ Co-Manager Europe
<b>2020</b>  Structured sale & Lease Back c. €100m Exclusive M&A and financial advisor	<b>2020</b>  Min. €19m financing €7m conv. bonds with warrants €12m equity line Financial advisor & Lead manager	<b>2020</b>  For the carve out and sale of 	<b>2020</b>  Non rated conv. bond €250m 3.625% - 2023 Joint Lead Manager	<b>2020</b>  For the investment in 	<b>2020</b>  Restructuring advisor to creditor	<b>2020</b>  IPO Nasdaq \$604m Co-manager	<b>2020</b>  For the sale of its subsidiary to <b>BERGMAN</b> Exclusive financial advisor	<b>2020</b>  Series A of €22m	<b>2020</b>  For the acquisition of 

Transactions executed with partners

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## Biographies of new recruits

**Marc Antao** - Executive Director, in charge of the Public M&A practice. Prior to joining ODDO BHF Corporate Finance, Marc worked for 11 years at the Autorité des Marchés Financiers, in the Corporate & Public M&A department. There, he worked on the supervision of takeover bids, public exchange offers, delistings and the supervision of financial institutions. He also participated in the ESMA working group.

**Géraldine Poindron** - Executive Director, within the Healthcare team. Géraldine has 13 years of experience in Mergers & Acquisitions and Finance, acquired at Lazard, then in companies (SFR, Advanced OncoTherapy PLC). Géraldine has worked in corporate development and fundraising in the healthcare sector over the last few years and has participated in numerous M&A transactions in this sector, notably for Novartis and Norgine.

**Hélène Panova** - Executive Director in the Technology, Media, Telecom & Infrastructure team. Hélène has 10 years of experience in Mergers & Acquisitions, acquired within investment banks (Santander, Lazard) and more recently at Capgemini, and has been involved in the execution of 35+ transactions. In the technology sector, Hélène has worked on the sale of Odigo, Leidos iDefender and on the acquisitions of Altran, Purpose, and iGate by Cap Gemini. In the energy sector, she was involved in the acquisition of Martifer Solar by Voltalia and in the refinancing of Aloe Energy.

## **About ODDO BHF**

ODDO BHF is an independent Franco-German financial services group, with a history stretching back over 170 years. It was created from the alliance of a French family-owned business built up by five generations of stockbrokers and a German bank specializing in Mittelstand companies. With 2,500 employees (1,300 in Germany and Switzerland and 1,200 in France and Tunisia), and more than 125 billion euros in assets under management, ODDO BHF operates in three main businesses, based on significant investment in market expertise: private banking, asset management and corporate and investment banking. The Group has a specific ownership structure as 65% of its capital is held by the Oddo family and 25 % by employees. This “partnership” ethos guarantees the long-term involvement of its teams. In 2020, ODDO BHF generated net banking income of 624 million euros, and at 31 December 2020, the Group had over 940 million euros of shareholders' equity.

[www.oddo-bhf.com](http://www.oddo-bhf.com)

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