ODDO BHF

ODDO BHF Corporate Finance

2024

The leading independent Franco-German financial group

Asset Management

€54bn+
assets under management

Private Wealth Management

€53bn
assets under management

Corporates & Markets

Corporate Finance
The independent Franco-German investment bank focusing on French and German midcaps

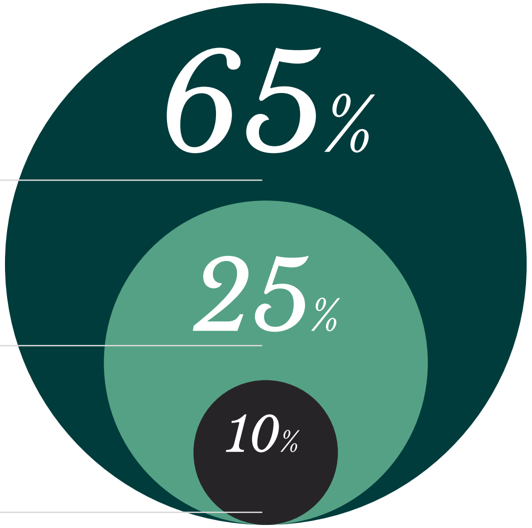
Securities
Leading-edge research activities on the equity and bond markets at the heart of intermediation

Capital Structure

ODDO FAMILY

EMPLOYEES

OTHERS, OF WHICH:
› Téthys (Bettencourt-Meyers)
› Thierry Lombard and Pierre Landolt
› Natixis



€727m Net Banking Income	2,700 Employees	€1,103m Equity
BBB+ Fitch Ratings*	€128bn Clients Assets	17.3% Solvency Ratio

Source: ODDO BHF data as of 31/12/2022
*Note: *Stable outlook*

Overview of the Corporates & Markets division

Corporate Finance	Equities	Fixed Income	International Banking	Corporate Banking	Metals	Foreign Exchange
▪ 35 FTEs ▪ Extensive network in Europe ▪ Unique Franco-German franchise ▪ Highly recognized expertise on 5 verticals	▪ >200 FTEs of which 70 analysts, and 40 Equity Sales (Europe & US) ▪ #1 Overall Broker France, Benelux & Germany ▪ #5 in ECM transactions in the Euro Zone ▪ 600 roadshows ▪ Long-term partnership with Natixis	▪ 38 FTEs, sales traders & research analysts ▪ #1 European Fixed Income Research ▪ #1 European High Yield in Europe since 2016 ▪ 880+ clients ▪ 270+ companies covered	▪ 50 FTEs ▪ Unique network in Emerging Markets ▪ Strong positioning in Africa & South-East Asia ▪ Letters of credit, pre-export financing, and structured finance	▪ 15 FTEs ▪ Access to German corporates ▪ Corporate loans, payments & financial advisory	▪ 15 FTEs ▪ Acknowledged expertise in aluminum, copper and zinc ▪ Specific know-how combining hedging & logistics	▪ 10 FTEs ▪ FX trading in all major currencies and in many emerging market currencies ▪ More than €16bn of assets under administration

Our team of senior professionals

LAURENT BONNIN
Managing Partner – Debt Advisory

JEAN-FRANCOIS DELPECH
Managing Partner – TMT & Infra

LAURENT BUIATTI
Managing Partner Switzerland
Managing Director – Healthcare & FIG

MARC ANTAO
Managing Director – Public M&A

THOMAS DEVINEAU
Managing Director – Food & Beverage (F&B)

NICOLAS ECOT
Managing Director – Shipping & F&B

JOHANNES V. NEIPPERG
Managing Director – M&A Germany

DR. DIETMAR SCHIEBER
Managing Director – Capital Market Advisory (CMA)

AXEL ROUVIN
Executive Director – TMT & Infra

FÉLIX ROY
Executive Director – Business Services and Food & Beverage

MAX GREGGORY
Director - TMT

SCOTT GIESCHEN
Director - Capital Markets Advisory (CMA)

AMÉDÉE D'HARAMBURE
Director

JOSÉPHINE HICTER
Director - Healthcare

Senior Advisors

SIXTE DE GASTINES
Shipping

PHILIPPE HETLAND BRAULT
Shipping

MICHEL LEONARD
Food & Beverage

JEAN-MICHEL MOINADE
Market Solutions

ERIC NICOLAS
Food & Beverage

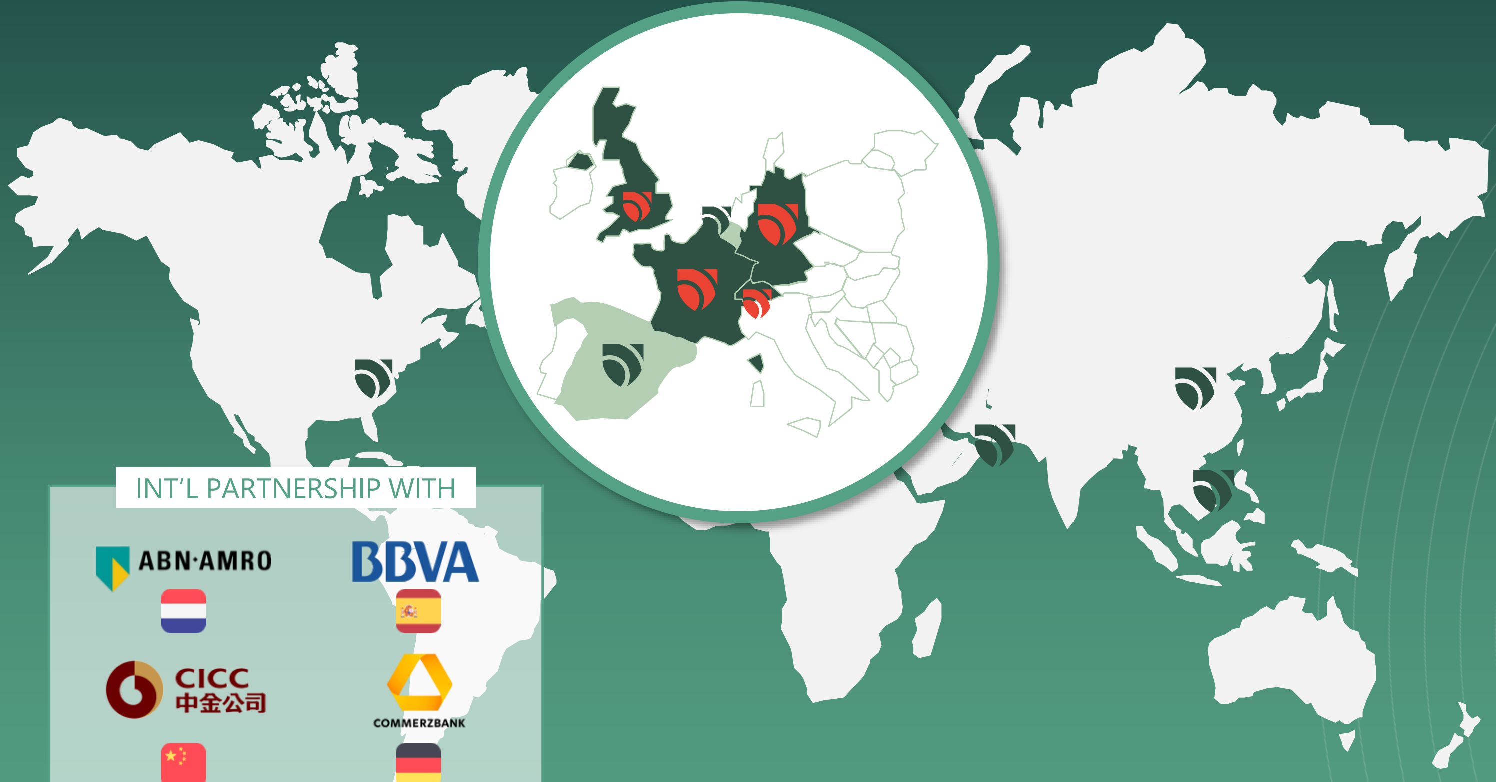
STÉPHANE REMUS-BOREL
Real Estate

VINCENT RIETZLER
Biotech ECM

NADINE VELDUNG
Situations spéciales

FRÉDÉRIC DE VILLÈLE
M&A France – Food & Beverage

Our platform: a global reach through our 35 offices globally



INT'L PARTNERSHIP WITH

ABN·AMRO

BBVA

CICC 中金公司

COMMERZBANK

Raiffeisen Bank International

ODDO BHF Corporate Finance Offices

ODDO BHF Offices

Key figures

Deals focus

Up to €500m

Bankers

35

Deals per year

c.30

Industry verticals

5

AgriFood
Healthcare
Real Estate
Shipping
TMT

Our unique positioning: integrated & independent investment bank

1 **Entrepreneurial & independent spirit in our DNA**
Long-term focus, fighting and relentless spirit protecting our client's interest

35	~75%	>85%
Boutique-sized team	Of the team is shareholder	Share of deals with entrepreneurs-led companies

2 **We benefit from the group's platform with access to key expertise**
Private Wealth, Equity Research (700+ stocks covered), Asset Management (PE...)

ODDO BHF ASSET MANAGEMENT
ODDO BHF SECURITIES

3 **European platform with unique access to key stakeholders European wide**
Over the years, we have tied strong links with entrepreneurs across Europe

4 **Deep Expertise & knowledge on 5 specific sectors**
AgriFood, Healthcare, Real Estate, Shipping & TMT

Agrifood | Healthcare | Real Estate | Shipping | TMT & Infra.

5 **Multi-disciplinary & tailor-made corporate finance expertise**
We accompany our clients on all type of transactions, at any development stage

Debt Advisory | ECM | Public M&A | Special Sit. | CMA

What we do

Thanks to our independence and our unique DNA, we carry out high-end and tailor-made transactions for founders & family-owned companies, listed companies and Private Equity funds

ADVISORY

Over the years, ODDO BHF teams completed a large number of M&A transactions covering mergers, sell-side & buy-side deals, leveraged buy-outs, divestitures, secondary transactions & other restructurings. We have developed unique expertise in dealing with complex transaction structuring, intensive levels of due diligence and harsh negotiation processes

CAPITAL MARKETS

Thanks to our pan European network of partners ODDO BHF has a long-lasting and one of the most recognized experience in Public transactions. From IPOs to Take private and Public M&A, we are able to carry out any type of listed transactions Europewide

An integrated & independent advisory team

Advisory

Mergers & Acquisitions
LBO / Fundraising / Strategic alliances either Sell-side or Buy-Side

Debt Advisory
Recapitalization / Acquisition Financing / LBO Financing / Capex line / RCF

Special Situations
Debt & Equity restructuring

Capital Markets

Equity Capital Markets
IPO / Accelerated Book Building

Public M&A
Public tender offer / Take Private (P2P) / Block Trades

Debt Capital Markets
Structuring and implementation of tailor-made financing solutions

Our latest transactions

(1/2)

citizenplane
For the tender offer, followed by a squeeze-out on
tti Travel Technology Interactive
En cours

infranity
For their investment in
ETIX EVERYWHERE
2024

Investisseur Confidentiel
For its investment in the consortium that led the €14Bn takeover of
Adevinta
2024

TITUS FINANCE
For the tender offer, followed by a squeeze-out on
FIEBM
En cours

AIRESS
For the sale to
Trajan
2024

SIDETRADE
For the acquisition of
SHS viveon.
2024

Exclusive financial advisor to the independent administrators of
Groupe Casino
Financial restructuring
2024

WIZBII
Venture financing with
BTG Bridge to Growth & RE
2024

Pledg
For the sale to
Crédit Agricole Consumer Finance
2024

PlusquePRO Les Meilleures Entreprises de France
&
IK Partners
For the acquisition of
Soan
2024

JW
For their investment in
Tierheilkundezentrum Claudia Nehls
2024

ARDIAN
For the acquisition of a minority stake in
My Pie
2024

spie batignolles
For the acquisition of
CIFE ETPO
2024

BERGMAN CLINICS
For the sale of clinic Abtsee to
LIMES Schlosskliniken
2023

hey car
For the sale of
carizy
to
Cofidis
2023

DELTA Imagerie Médicale
For the sale to
ImaOne
2023

LATOUR CAPITAL Operational Equity
Investment in
EUROPEAN DIGITAL GROUP
Alongside
Montefiore Investment
2023

Bastide Groupe
Obligations Relance > €25m
(Bonds partially secured by the French State)
2023

Groupe Bollinger
For the acquisition of
Château d'Etroyes
2023

TRANSITION
Despacking with
arverne group
2023

Bastide Groupe
Bank debt financing
€30m
2023

ETIX EVERYWHERE
For the acquisition of
Colo
from
DATABANK
2023

FOOTBAR
Series A fundraising
2023

septeo
For the sale of
NOVATIM
to
XEFI
2023

ETIX EVERYWHERE
€30m equity financing with
EURAZEO
2023

septeo
For the sale of
APPLIWAVE & AVELIA
to
eurofiber
2023

ETIX EVERYWHERE
€30m debt financing with
Zencap Asset Management
2023

inherent Backed by Keensight
For the acquisition of
EQUADEX Digital Friendly
2023

erytech
For the merger with
PHERECYDES Pharma
2023

Radiall
Shares buyback
2023

inherent Backed by Keensight
For the acquisition of
CYRÈS
2022

M&A and financing
Difagri
For the sale to
FRENCHFOODCAPITAL
2022

ATLANTIC TECHNOLOGIES
For the sale to
A ENGINEERING
2022

M&A and financing
SENSTRONIC
For the sale to
andera partners
2022

CAP HORN corp.
For the sale to
DEMATHIEU BARD
2022

ALTUR INVESTISSEMENT
Stock buyback tender offer
2022

Montefiore Investment
For the take private of
Open
2022

SAINT-GOBAIN
For the sale of its subsidiary MG Silikon to
TRELLEBORG
2022

Louis Dreyfus Armateurs
For the sale of its Dry Bulk transportation activity to
J.P.Morgan Asset Management MUR
2022

Recylex
For the sale of its industrial assets to
Campine
2022

Our latest transactions

(2/2)

Joint Global Coordinator CARMAT Capital Increase €31m 2022	DECATHLON Valuation mission 2022	plusquePRO For the investment of IK Partners 2022	sodexo For the sale of LIDO to ACCOR 2022	Joint Global Coordinator CARMAT Capital Increase €40.5m 2022	FLYING WHALES Series C €122m 2022	CARLYLE For the simplified tender offer and squeeze out on envea 2022	For their investment in BLUE CAP 2022	SWEN Capital Partners For their €30m investment in cve 2022	Joint Global Coordinator AELIS FARMA IPO Euronext Paris €25.6m (incl. Greenshoe) 2022
For their investment in hps 2022	Exclusive financing advisor Bastide GROUPE RCF add-on €30m 2022	ADTRAN Acquisition of ADVA Optical Networking SE and subsequent listing on the FSE 2022	Public takeover offer to the shareholders of Geratherm 2022	BIOSYNEX For the tender offer on Theradiag 2022	telecolumbus €475m Capital Increase with subscription rights 2021	CATHAYCAPITAL 凯辉基金 And other minority shareholders for the sale of SEAOWL 2021	M&A and financing GROUPE LABEXA For the sale to Cerba 2021	netiwan GROUPE For the sale to eurofiber & fullsave 2021	M&A and financing FRENCHFOODCAPITAL For the acquisition of markal 2021
Pledg Fundraising €80m 2021	adista For the acquisition of waycom 2021	fullsave For the sale to eurofiber 2021	Exclusive financing advisor Bastide GROUPE Syndicated loan €255m 2021	Exclusive M&A and financing LUXEMPART GROWING TOGETHER For the sale of a stake in EVARISTE 2021	sodexo Sale of its school catering business in Germany CERTINA 2021	Exoneural Network For the sale to ottobock. 2021	SODIAAL For the sale of ALPGÄUER & Aggenstein MEGGLE 2021	KEENSIGHT CAPITAL For the acquisition of adista 2021	Management of Charles & Alice For its reinvestment in the company 2021
CASIGRANGI For the simplified tender offer on SFC 2021	PH Philippe Hottinguer Finance For the tender offer and squeeze out on LA FONCIÈRE VERTE 2021	Joint Bookrunner Lagardère Senior Bond €500m 1.75% - 2026 2021	Joint Bookrunner CM.com Convertible Bond €100m 2026 In partnership with ABN·AMRO 2021	DataQube Serie A €26m RGREEN INVEST 2021	Centigon Company advisor 2021	PRIMETALS TECHNOLOGIES For the sale of its French activities to MUTARES 2021	SIB – family holding controlling group Bastide GROUPE €36m financing of shares buy-back 2021	atec For the tender offer and squeeze out on EOS imaging 2021	eoden For the tender offer on mint 2021

A leading European research platform

8 LOCATIONS

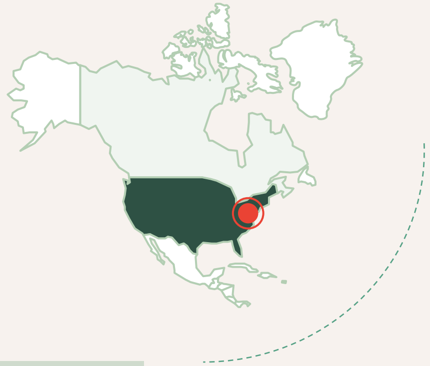
Paris & Lyon– Frankfurt – Amsterdam
Madrid – New York – London - Tunis

5 PARTNERS

ABN·AMRO
BBVA
COMMERZBANK
NATIXIS CORPORATE AND INVESTMENT BANKING

> 200 PROFESSIONALS

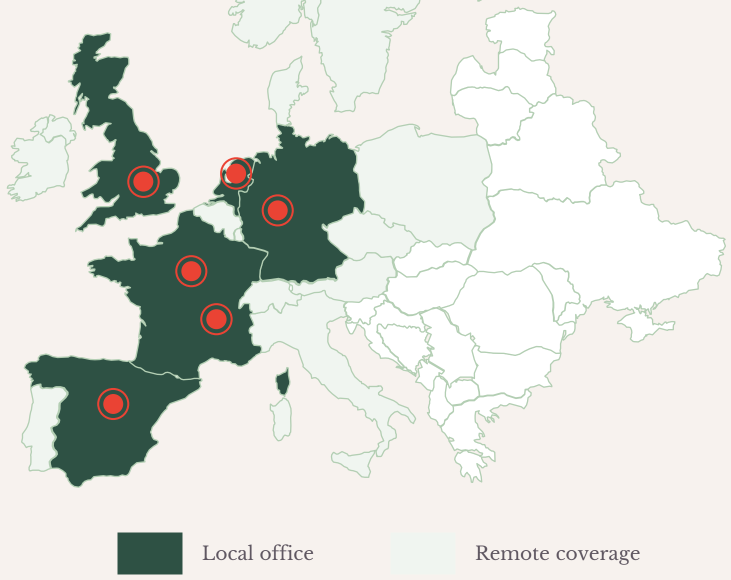
ODDO BHF
CORPORATES & MARKETS



People

200+ dedicated professionals incl.

- 70+ analysts & associates
- 40 Equity sales
- 20+ Sales Traders
- 10 Corporate Broking and DSP Traders
- c. 10 Market Makers and Electronic Traders
- c. 15 Market Makers – Floor Specialists
- 10+ Corporate Access



Our latest ECM transactions

ECM Advisor pluxee Spin-off €3,8bn 2023	Joint Bookrunner WA Primary ABB €3,9m 2023	Joint Global Coordinator & Bookrunner GTT Forward Sale & Secondary ABB €273.2m 2023	Joint Global Coordinator & Bookrunner SEB ABB €236m 2023	Sole Global Coordinator & Bookrunner lisi ABB €40m 2023
Joint Bookrunner RENK IPO €500m 2023	Joint Global Coordinator avantium Rights Issue & Upsize offering €50.5m & €19.5m 2023	Sole Global Coordinator nx filtration Primary ABB €25.5m 2023	Joint Global Coordinator HENSOLDT Primary ABB €241m 2023	Joint Bookrunner IPO Frankfurt SE €605m 2023
Joint Global Coordinator TECNICAS REUNIDAS Rights-issue €150m BBVA 2023	Co-Lead Manager SCHOTT PHARMA IPO Frankfurt SE €935m 2023	Joint-Global Coordinator BECHTLE Convertible bonds €300m Delta Placement €70m 2023	Co-Lead Manager ams OSRAM Rights-issue €802m 2023	Joint Global Coordinator aedifica Rights-issue €380m 2023
Joint Bookrunner sgl carbon Convertible Bonds €119m 2023	Joint Global Coordinator CARBIOS Rights-issue €141m 2023	Co-Lead Manager Lenzing Innovative by nature Rights-issue €400m 2023	Joint Global Coordinator care property invest Rights-issue €111m 2023	Senior Lead Manager MEYER BURGER Convertible Bonds €216m 2023
Joint Global Coordinator NEOEN Rights-issue €750m 2023	Joint Bookrunner BIOMÉRIEUX Disposal €93m 2023	Joint Global Coordinator TUI GROUP Rump Placement €168m 2023	Joint Bookrunner NORDEX Convertible Bonds €330m 2023	Joint Global Coordinator dsm-firmenich Disposal €733m 2023
Joint Global Coordinator TUI GROUP Rights-Issue €1,825bn 2023	Co-Lead Manager IONOS IPO Frankfurt SE €447m 2023	Co-Lead Manager RHEINMETALL Convertible Bonds €1bn 2023	Joint Bookrunner cellnex Convertible Bonds €1bn BBVA 2023	Joint Global Coordinator aedifica Rump Placement €72m 2023
Joint Bookrunners ACCSYS Capital increase €34m 2023	Joint Bookrunners SHURGARD SELF-STORAGE Primary ABB €300m 2023	Joint Bookrunners Cofinimmo Primary ABB €167.2m 2023	Joint Bookrunner NEOEN ABB of rights €26.8m 2023	Joint Bookrunner arm IPO NASDAQ €5.2bn 2023
Joint Bookrunners SAIPEM Convertible Bonds €500m 2023	Joint Bookrunner UBISOFT Convertible Bonds €495m 2023	Joint Bookrunners WDP Capital Increase €300m 2023	Co-Lead Manager IPO Frankfurt SE €9.4bn 2022	Joint Global Coordinator 6 Disposal 107 M€ 2022

Note: Transactions executed by the ODDO BHF Alliance (ODDO BHF, Natixis, BBVA, Commerzbank, ABN AMRO)

Contact

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