

PRESS RELEASE

ODDO BHF “Strategic Opportunities” team strengthens and expands its activities in Germany

Paris, 8 October 2024- Strong start since the beginning of the year for “Strategic Opportunities”, ODDO BHF’s Private Equity activity, thanks to a strategy focused on creating operational value mainly for mid-cap companies based in France, and in Germany afterwards.

The success of the fundraising launched in March 2024 has allowed the team to make its first two investments. After Nerco, a group specialising in the energy performance of buildings, the team has just finalised an investment alongside Quilvest Capital Partners in Lunettes Pour Tous, a disruptive optical retailer offering low-priced, quality eyewear made in-store in 10 minutes.

The investment team, led by Sébastien Cailliau and Frédéric Jouenne, also benefits from the support of two advisors, including Christian Weigel, based in Munich and helping to develop the activity in Germany. The team's dual financial and operational expertise enable it to bring real added value to portfolio companies and their managers, particularly in executing of ambitious development plans and transformational projects. The team also has the ability to structure tailor-made transactions to adapt to specificities of each opportunity.

The team aims to make majority or minority unit investments from 5m€ to 50m€ in SMEs with EBITDA of between 5m€ and 30m€ in France and Germany.

“The strengthening of our teams in France and Germany allows us to support companies with a tailor-made investment approach. This enables us to support managers in their development projects, including international expansion”, said Frédéric Jouenne, Managing Director, Co-Head of Strategic Opportunities, ODDO BHF AM.

“As investors and entrepreneurs, our ambition is to provide both operational and financial support to our portfolio companies, in particular by backing managers in their growth and transformational projects”, said Sébastien Cailliau, Managing Director, Co-Head of Strategic Opportunities, ODDO BHF AM.

About ODDO BHF Asset Management

With €61bn assets under management as of June 30, 2024, and 4 investment centres based in Paris, Düsseldorf, Frankfurt, and Luxembourg, ODDO BHF AM is a leading asset manager in Europe and part of the Franco-German financial group ODDO BHF that was founded in 1849. It comprises ODDO BHF AM GmbH in Germany, ODDO BHF AM SAS in France, and ODDO BHF AM Lux in Luxembourg. ODDO BHF AM offers investment solutions in equities, fixed income, asset allocation, private equity and private debt to institutional clients and distribution partners. ODDO BHF AM’s investment style is characterized by an active and long-term investment approach with the aim to create long-term and sustainable value for



its customers. The Private Assets team manages approximately €4.2bn across its i) partnership investing, ii) private debt, and iii) flex equity strategies. The platform benefits from two-decade+ long expertise in purchasing private equity partnerships globally. It employs 50 people operating from France and Germany.

www.am.oddo-bhf.com

About ODDO BHF

ODDO BHF is an independent European financial group organised around three business lines: private wealth management, asset management, and corporate & investment banking. Driven by a unique entrepreneurial mindset, the Group manages almost €140bn euros in client assets and designs sustainable investment solutions to support its clients in bringing their plans to life. With almost 3,000 employees in France, Switzerland and Germany, the Group focuses on a European ambition and international capabilities. Possessing a unique shareholder structure that guarantees its independence, ODDO BHF develops responsible products and services to promote a world where every day is an opportunity.

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Press contact

CITIGATE DEWE ROGERSON

Yoann Besse

+33 1 53 32 78 89

yoann.besse@citigatedewerogerson.com